

## Chairman's Message

**Dear Shareholders,**

It is my pleasure to welcome you to this 61<sup>st</sup> Annual General Meeting of "The National Small Industries Corporation Ltd. (NSIC)". The Annual Report for the financial year ended 31<sup>st</sup> March, 2016 have been with you and with your permission, I take them as read.

NSIC, an ISO certified company, is surging ahead with its mission of promoting, aiding and fostering the growth of Micro, Small and Medium Enterprises in the country. Over the years NSIC has reinforced its core strengths by adding new dimensions to your Company's capability profile. The Corporation has proactively reached out to the MSMEs, while facilitating their requirements in areas of Marketing, Finance and Technology etc. Its growth story over the last decade is amply depicted in the financial snapshot 2006-2016 in the table below – highlighting a journey which really has no end.

(Figures in Rs. Crore)		
<b>Financial Snapshot 2006-2016</b>		
	<b>2006</b>	<b>2016</b>
Gross Turnover	1524.10	21242.00
Gross Income	43.69	561.21
Profit Before Tax	1.71	156.95
Net Worth	64.25	733.52
Earnings per share (Rs.)	0.63	19.04
Dividend	0.00	29.05
<b>As at 31<sup>st</sup> March</b>		

In commemoration of the milestones of unprecedented results, your Board of Directors has recommended the highest ever dividend of Rs29.05 crore as against Rs.17.02 crore during the previous year.

NSIC's sustained growth over the above period is testimony to its Organizational vitality. The relevance of NSIC's services and its service delivery to MSMEs has been acknowledged by various stake holders including leading Industry Associations in India who have always appreciated the Corporation for its increase in reach and services keeping in view the requirements of the MSME Sector.

With the vision of the present Government being more towards "Make in India", "Digital India", "Skill India", MSMEs will be prominent players in realizing this vision of the Government. We in NSIC have always realized that the Corporation needs to move with the times and engage with the unlimited changes around it – unlimited in terms of spirit, capabilities and opportunities and to create new epicenters of growth.

NSIC's most important strength today is its pool of diverse core competencies which enable it to pursue new avenues of growth without diluting the focus on its existing lines of business. In order to make best use of the opportunities available NSIC needs to benchmark against the best and put best processes in place, integrate and blend its Vision, Values and Vitality to enhance its potential for the diverse stakeholders. All these would require a greater emphasis on core values of Ethical Conduct, Integrity, Team Work and Commitment to the cause of the MSME sector etc. supported by robust business models and governance structure.

It has always been the endeavor of NSIC to empower the community through socio-economic development of the underprivileged and weaker sections. It has continued with its initiatives, in a planned & systematic manner, to make a difference to the life of 'underprivileged' in the society. Several CSR initiatives have been undertaken in sectors like education, health, disability, capacity building and expansion of human capabilities for social causes, across the country. The details are spelt out in the annual report.

At NSIC Corporate Governance is all about maintenance of valuable relationship and trust with all the stakeholders. We believe that our stakeholders are partners in our growth and we remain committed to maximizing stakeholder's value. This emanates from our strong belief that sound governance system based on trust is integral to creating value on overall basis. We are of the view that good governance goes beyond good working results and financial propriety and is a pre-requisite to attainment of excellent performance towards long term goals as well as stakeholders' value creation.

NSIC was conferred with various awards during the year which include its 1<sup>st</sup> International award – ADFIAP Award, 2016, an award by M/s. Dun & Bradstreet, India for successful completion of 60 years in the service of MSME, "Most promising brand" award at 3<sup>rd</sup> SME Excellence Award, 2015.

I am confident that the progress NSIC made in 2015-16 will continue in future. The Corporation stands committed to work on its mandate of being a premier organization fostering the promotion and growth of MSMEs in the country.

### **Acknowledgments**

I like to place on record my sincere thanks to Hon'ble Union Minister of Micro, Small & Medium Enterprises for his patronage, valuable guidance and support. I also like to take this opportunity to sincerely thank both the Hon'ble Ministers of State for Micro, Small and Medium Enterprises for their continuous guidance.

I am grateful to the Secretary to the Government of India, Ministry of Micro, Small & Medium Enterprises who has always been a source of inspiration and advice.

I am grateful to Additional Secretary-cum-Financial Advisor, Government of India and Economic Advisor (IF Wing) for the faith reposed in the Corporation.

I am also grateful to Additional Secretary & Development Commissioner (MSME), Joint Secretaries, Directors, and other officials of the Ministry of MSME for their continuous support and reposing confidence in us.

I also gratefully acknowledge the continuous support extended by Department of Public Enterprises and other Departments.

I take this opportunity to convey my thanks to my colleagues on the Board of the Corporation for their unanimous support and immense encouragement for continued growth and expansion of the Company.

I would like to express my gratitude to all our stakeholders for the continuing faith in NSIC.

I would like to thank all my colleagues across the country for their unflinching dedication, commitment and contribution for strengthening the Corporation. I would like to place on record the contribution of the employees - the NSICians at all levels, which helped the Company in achieving sustained improvement in its performance over the period.

**Sd/-**

(Ravindra Nath)

Chairman-cum-Managing Director

Place: New Delhi  
19<sup>th</sup> September, 2016