

FREQUENTLY ASKED QUESTION
CONSORTIA & TENDER MARKETING SCHEME

Ques.1 What is Consortia & Tender Marketing Scheme?

Ans. Micro & Small Enterprise in their Individual Capacity faces problems to procure and execute large order, which inhibit and restrict their growth. NSIC accordingly, adopts Consortia approach and forms consortia of units manufacturing the same products, thereby easing out marketing problems of MSEs.

Ques. 2 Who are eligible to participate in Consortia & Tender Marketing Scheme?

Ans. The scheme will cover Micro & Small Enterprises registered with NSIC under its Single Point Registration Scheme (SPRS). It would also cover Micro & Small Enterprises who apply to get themselves registered with NSIC under the SPRS along with all required documents in terms of the scheme and their factory is inspected before filing of tender in terms of the Tender Marketing Scheme. **The scheme shall not cover unit(s) engaging in 'trading activities' without value addition/packing/ branding.**

Ques. 3 Whether NSIC can take turnkey projects/services/annual maintenance under Consortia & Tender Marketing Scheme?

Ans. Yes, NSIC can take the followings:-
(i) Goods/ stores
(ii) Machinery/Technology
(iii) Turnkey Projects
(iv) Services (including fabrication works where the buyer provides material to be fabricated and installed at its site).

In cases of above wherever along with supply of items as at (ii) and (iii) above, and services at (iv) above, Annual Maintenance is also required, the same shall also be covered.

Ques. 4 Whether pre-inspection of the unit is mandatory?

Ans. Yes, to physically verify the MSEs who wants to supply their goods / services are in production and having the infrastructure to execute the tender in which they want to supply their goods/services.

Ques. 5 What is the minimum size of a consortia?

Ans. Minimum two number of MSEs

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Ques. 6 **Whether commitment of the consortia leader with NSIC will be binding on the consortium members?**

Ans. Yes, Consortium leader so elected would be empowered to interact with NSIC office for participation in tenders and related matters.

Ques. 7 **Whether Security Deposit is exempted under Public Procurement Policy?**

Ans. After issuing of Public Procurement Order 2012 for MSEs, the Security Deposit has been abolished.

Ques. 8 **What is the provision if Security Deposit/Performance Bank Guarantee, deposited by NSIC?**

Ans. The participating MSEs will provide either Back-to-Back Bank Guarantee or deposit 100% value of Security Deposit for the period of which Bank Guarantee given by NSIC to the Buying Department.

Ques. 9 **Whether all the consortia members shall be jointly and severally responsible for penalty / damage or only defaulted unit?**

Ans. Yes

Ques. 10 **How much %age of the Monetary Limit under SPRS will be fixed for limit under Consortia & Tender Marketing Scheme?**

Ans. 300% of the monetary limit fixed for the unit under the Single Point Registration Scheme.

While participating in a tender as consortia, the overall limit to be fixed for units operating as a consortium, the limits fixed in respect of individual unit, shall be clubbed.

Ques. 11 **The validity period of monetary limit fixed under Consortia & Tender Marketing Scheme**

Ans. The limit fixed shall remain valid for a year and is subject to review/ renewal annually.

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Ques. 12 What are the enlistment charges under Consortia & Tender Marketing Scheme?

Ans.

S. No	Category	Annual / Renewal Fee
1.	If Monetary Limit under SPRS is up to Rs. 100 lacs	Rs. 1000+GST
2.	If Monetary Limit under SPRS is more Rs. 100 lacs and up to Rs. 500 lacs	Rs. 2500+GST
3.	If Monetary Limit under SPRS is above Rs. 500 lacs	Rs. 5000+GST
Units owned by SC/ST entrepreneurs are exempted from the enlistment fee		
There will be no fee for the formation of new / renewal of Consortia. However, while at the time of participation in tender by consortia members, enlistment fee mentioned above will be applicable.		

Ques. 13 Whether service charges are different for individual units and consortium?

- Ans.** Yes.
- (i) In case EMD and/ or security deposit are arranged by the unit or when EMD/SD are exempted by the purchaser, the Corporation shall be entitled to Service Charges of 1.5% of the Bill value in case of individual units, excluding duties, taxes and other charges and 1% of the Bill value in case of consortia, excluding duties, taxes and other charges;
 - iii. In case EMD and/ or security deposit are arranged by the Corporation, the Corporation shall be entitled to Service Charges of 2% of the Bill value in case of individual units, excluding duties, taxes and other charges and 1.5% of the Bill value in case of consortia, excluding duties, taxes and other charges;

Ques. 14 What is the benefit of service charges (%age) to consortium members.

Ans. While participating in tenders the consortia members will get the benefit of 0.5% in service charges.

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Ques. 15 Please spell who will be bear the charges while participating in the tender under Consortia & Tender Marketing?

Ans. All the charges for Bank Guarantee, Security Deposit, Performance Bank Guarantee etc. will be borne by the unit.

Ques. 16 Whether NSIC finance under Consortia & Tender Marketing?

Ans. Yes. MSEs willing to avail financial assistance for the supplies against each tender made by them can apply under the Bill Discounting Scheme of the Corporation.

Ques. 17 What is the minimum percentage for overall procurement of Central Govt. Department/PSUs from MSEs?

Ans. Every Central Ministries / Departments / PSUs shall set an annual goal of minimum 20% of the total annual purchases of the products or services produced or rendered by MSEs.

Ques. 18 How much percentage is earmarked for MSEs owned by SC/ST under Public Procurement Policy?

Ans. Out of annual requirement of 20% procurement from MSEs, 4% is earmarked for units owned by Scheduled Castes / Scheduled Tribes.

Ques. 19 Whether Public Procurement Policy allow purchases through NSIC under consortia?

Ans. Yes. As per Public Procurement Order 2012 for MSEs which is mandatory from 2015, annual goal of procurement also includes consortia of MSEs formed by NSIC.

Ques. 20 How many item are reserved for under Public Procurement Policy?

Ans. 358 items

Ques. 21 Whether medium enterprises are eligible to avail the benefits under Public Procurement Policy?

Ans. No

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Ques. 22 **What is the price preference (price band) available to MSEs under Public Procurement Policy?**

Ans. In tender participation, MSEs quoting price within the price band of L1+15 percent shall also be allowed to supply a portion upto 20% of requirement by bringing down their price to L1 price where L1 is non MSEs.

Ques. 23 **What action can be taken by NSIC in case of default?**

Ans. The enlistment certificate under the Tender Marketing Scheme can be revoked in case the unit failed to supply/comply order including specification, size, quantity, quality and/or wrong delivery, non-delivery, short-delivery, delayed delivery, defective delivery etc. of goods/services.

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